



# UPDATE No. 69

For members only

September 2006

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- 2<sup>nd</sup> Global Business Incubation Forum in Hyderabad, India
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Dear Member,

The 15<sup>th</sup> SPICE Anniversary “celebrations” continue. Main activities are the **Anniversary Report** – based on the Anniversary Questions and the **SPICE Art Ball 2006**.

This Update provides information about both activities to encourage all members (and friends) to contribute with their comments, reports, and artwork. The next opportunities for not working on these matters at home but together with other members and friends are the SPICE coming Workshops

**Poznan, Poland**, October 25-26, 2006 at the Annual Conference of PBICA, the Polish Business Incubation and Innovation Center Association

**Birmingham, United Kingdom**, November 19, 2006 at the 8<sup>th</sup> Annual conference of UKBI, United Kingdom Business Incubation Association

**Hyderabad, India**, November 11, 2006 at the Second Global Forum on Business Incubation organized by infoDev and the Government of India

**Copenhagen, Denmark**, December 9, 2006 after the conference and award “Best Science based Incubator” organized by Science Alliance.

Please note these events on your calendar and inform the SPICE Secretariat as early as possible about your intention to participate. This will help us providing the necessary details for preparation. You also may check the SPICE Group website for more information: <http://www.spice-group.net/events>

Please do not forget to inform the SPICE Secretariat as early as possible about events you are planning yourself. This way our events will be listed on the website as well. A contribution to attracting participants as well as for avoiding parallel events.

## The SPICE Art Ball 2006



One more piece of art: New Triangle for the SPICE Art Ball 2006. To see and know more visit <http://www.art-ball.net>

## 14<sup>th</sup> Global Summit of Business Incubation Associations

The second summit of this year and the 14<sup>th</sup> in total will be held **November 11, 2006 in Hyderabad, India**.

The 2<sup>nd</sup> Global Forum on Business Incubation, organized by *infoDev* / World Bank together with the Government of India provides a perfect opportunity for meeting with representatives from many countries all around the world. Thanks to the support of both organizers of the Global Forum and the ISBA - Indian Science and Technology Entrepreneurs Park Association being the host of the Summit this event second time can be held in India. The first Summit in India was the #10 held in 2004 at the New Delhi *infoDev* Business Incubation Forum. It was one of the most fruitful events in this series and we are optimistic being able to make the coming Summit successful too. Representatives of all regional, national and international business incubation associations are invited to attend. From countries without such associations interested professionals are invited to participate. If you wish to be invited, please contact [gnbi@spice-group.net](mailto:gnbi@spice-group.net). More information about the Summit is available through the website <http://www.spice-group.net/summit>

## The Process of creating the SPICE Art Ball 2006

More and more triangles on the SPICE Art Ball are “filled” with drafts or art work. “Behind” these pictures are stories to describe why exactly this painting has been created for representing a nation. But about half of the spaces still are blank. White spots on the SPICE Globe. Each member should make sure that her / his country will not remain such a white spot.

The next opportunity for working on the triangles will be the SPICE Workshop in Poznan, Poland. However, you also may create your “national triangle” at home and send it to the SPICE Secretariat.



### **“Academic Entrepreneurship” Special SPICE Workshop in Poznan, Poland**

**October 25-26, 2006**

Prior to the Annual Conference of PBICA, Polish Association of Business Incubation and Innovation Centers, a Special Spice Workshop (and the 124<sup>th</sup> SPICE Meeting) will be held in Poznan Poland, October 25-26, 2006. This event will be hosted by Poznan Science and Technology Park and include the **Grand Opening of the new Technology Business Incubator** in this science park (see report in SPICE Update No. 66).

The SPICE workshop will bring together experts from the USA and European countries to discuss experience, projects, and plans to foster start-up enterprises from the scientific sector – an issue of increasing importance (not only) in the Central and East European countries. Another topic of the Workshop is “Youth and Innovation, Technology, Business”. The number of workshop participants is limited. We therefore recommend **early registration**. For details visit <http://www.spice-group/events>

### **SPICE Meeting in Hyderabad, India**

**November 11, 2006**

*Second Global Forum on Business Incubation* Organized by *infoDev* in cooperation with the Department of Science and Technology, Government of India the Second Global Forum on Business Incubation “**Empowering Economies with ICT, Innovation and Entrepreneurship**“ will be held in Hyderabad, India from November 5 - 10, 2006. A draft agenda is available on the infoDev website: <http://www.infodev.org/en/Article.27.html>

The Global Forum is by invitation only and for further information you may contact the Regional Coordinators at infoDev: Latin American Countries: Joan Hubbard ([jhubbard@worldbank.org](mailto:jhubbard@worldbank.org)); Eastern Europe / Central Asia: Ellen Olafsen ([eolafsen@worldbank.org](mailto:eolafsen@worldbank.org)); Africa: Kerry McNamara ([kmcnamara1@worldbank.org](mailto:kmcnamara1@worldbank.org)); Asia: Seth Ayers ([sayers@worldbank.org](mailto:sayers@worldbank.org)); Middle East/ North Africa: Samia Melhem ([smelhem@worldbank.org](mailto:smelhem@worldbank.org))

### **SPICE Meeting in Birmingham, United Kingdom**

**November 19, 2006**

The 8th UKBI Annual International Conference „**BI 8: Sustainable Futures!**“ in Aston Science Park and Millennium Point, Birmingham, UK (November, 19 – 21 2006) will offer an excellent opportunity for organizing the 125<sup>th</sup> SPICE meeting on Sunday, November 19 in the United Kingdom. Topics of this workshop will refer to the discussion at the Poznan Workshop (see above) and, of course, the creation process for the SPICE Art Ball 2006 will be continued.

Mark the date in your calendar and visit [www.ukbi.co.uk/index.asp?SID=177](http://www.ukbi.co.uk/index.asp?SID=177) or <http://www.spice-group/events> for details

### **SPICE Meeting in Copenhagen, Denmark**

**December 9, 2006**

The Fifth Annual Conference on “Best Practices in Science Based Incubators” is organised by Science Alliance on December 7-8, 2006 in Copenhagen. Firstly established in 2002, this international conference has developed into a yearly event including the Best Science Based Incubator Award ceremony. Last year, the Symbion Science Park in Copenhagen received this award for outstanding performance in science based incubation. Therefore, the 2006 international conference will take place in Copenhagen. This year’s subject of the conference will be Establishing Public, Private and Academic Networks around Science Based Incubators. A SPICE meeting is planned to be held Saturday, December 9, 2006.

More conference information: <http://www.science-alliance.nl/english/meetings.htm>

### **SPICE Group 15th Anniversary Report: Network Evaluation and Perspectives**

SPICE Members and friend already sent answers to the SPICE Anniversary questions to provide a general evaluation of networking during the last decade and for describing the potential for future action. The replies are being summarized under the lead of **Barbara Harley** and will be discussed at the coming SPICE meetings.

In parallel to this process we will begin discussing the options for publishing results of this activity.

The question is if it will be possible and helpful to create a **15th SPICE Anniversary Report**. Not only members are invited to contribute and take part in this discussion. Please let us know your opinion on this question and give us your comments about the following suggestions.

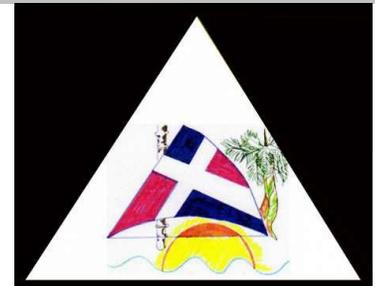
**Content of 15th Anniversary Report:** Besides an introduction to SPICE (who is SPICE Group, its aims and organization / members profiles) the report could include information about the Anniversary Activities (workshops and “SPICE Art Ball”, a full or summarized Report on the “Anniversary Questions” – purpose and results, and abstracts of the „10-years history of business incubation“ we received from different partners. Further content may be suggested.

**Versions of the SPICE Group 15th Anniversary Report:** The basic idea is to publish different versions for members and external partners.

**Time line for activities:** The report possibly could be published in Spring 2007 at and event where the SPICE Art Ball is presented. An electronic version should be made available to members about two months before the publication for securing time for further comments and adaptations.

**Additional Questions to consider:** Should there be a articles written at time of publication? Are there volunteers (members) to write (parts of the report) and a volunteer to edit the final reports

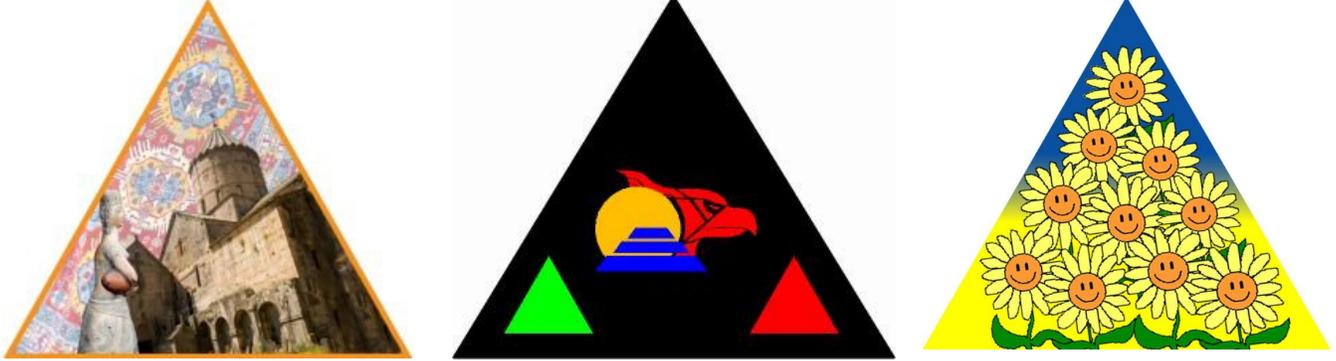
Please send comments or questions to the SPICE Secretariat at [spice@spice-group.net](mailto:spice@spice-group.net)



A new draft triangle for the SPICE Art Ball. Guess from where it comes.

## The SPICE Art Ball 2006

Here we show the ready “National Triangles” an illustration for members who did not yet start the process of creating their presentations on the SPICE Art Ball as well as those who continue working on their draft. More information is available on the Special Art Ball website; [http://www.art-ball.net/spice\\_art\\_ball.php](http://www.art-ball.net/spice_art_ball.php)



**Home Work** You do not need to wait for an opportunity to attend a SPICE meeting personally for creating you national triangle. Above you see triangles created as “home work”. Do not hesitate. Invite a few creative friends, take paper, colors, and paintbrushes and enjoy the creative process of visualizing your country on a triangle...

### ... to keep the Ball rolling

About half of the triangles and squares of the SPICE Art Ball are “covered” already. This shows on the other hand that still work has to be done – especially for SPICE Members whose countries are not yet represented: Two kinds of activities are on our agenda for completing the SPICE Art Ball 2006.

1. The SPICE Art Ball next will roll to **Poznan** in Poland. At the Special SPICE workshop there participants will continue to work on the triangles. The result will be exhibited at the opening of the new business incubator. Proposals where to roll the Ball during coming months are welcome
2. **Home Work:** All members are invited to draft their national triangle by doing the art work at home and sending the results to the SPICE Secretariat. To see what has been created so far, please check the website [www.art-ball.net](http://www.art-ball.net)

At the end of 2006 / beginning of 2007 the SPICE Art Ball 2006 will be exhibited at a concluding meeting and members that contribute with their piece of art on the ball will receive a special souvenir.

## The Mother of the SPICE Art Ball: The Ball of Nations 2006

As already reported, the SPICE Art Ball 2006” is based on the concept of the “Ball of Nations” created by Peter Lemke, German Museum of Games in Chemnitz, Germany.

The “Ball of Nations 2006” was exhibited in the Museum of History in Hanover, Germany during the FiFa World Cup 2006 and found much interest. With following pictures we show the “mother” of the SPICE Art Ball as an encouragement to members and friends to create triangles for countries not yet presented on the SPICE Art Ball.



## Views & Facts

### Macedonia

By Sergey Miloshevski

**CIRKO–Mechanical Engineering System (MES) Center of Excellence** was formed as a Center owned and managed by the Center for Investigation Research and Continuing Education (CIRKO). The Center was created to utilize information and communication technologies (ICT) to create profitable, sustainable enterprises that can offer high-quality goods and services; educate and train a skilled worked force; enhance employment opportunities; and grow the Macedonia economy. The Center will use advanced mechanical engineering technologies such as advanced CAD/CAM/CAE (Computer Aided Design, Manufacturing, and Engineering) and Reverse Engineering applications for the purpose of improving the competitiveness of Macedonian industry with a special focus on small and medium sized enterprises (SME). Business and technical services provided by CIRKO MES CE will be available to all Macedonian SMEs.

The Center will offer two basic categories of service: engineering services (for domestic, regional, and international clients) as well as education and training services offered to all qualified individuals who have an interest in learning new or updating available skills. The Center will be the first in the South Eastern Europe (SEE) region offering these technical services at a time of increasing regional and international demand from industrial manufacturers. The management team and staff are highly educated and have many years of practical industry experience. The business plan foresees achieving financial self-sustainability in three years.

In Macedonia and in the surrounding region, there are numerous SMEs involved in tool and die design, as well as different manufacturing processes in the field of mechanical engineering. Most of them do not have access to 3D modeling, simulation and visualization, which results in longer production time, lower production quality, lost business opportunities and less profitability.

Information and contact: **CIRKO - Center for Investigation Research and Continuing Education**, on Macedonian: *Centar za Istrazivanje, Razvoj i Kontinuirano Obrazovanje*, Dr. Atanas Kochov, Email: [atanas@cirko-mes.com](mailto:atanas@cirko-mes.com)

### Poland

#### ***E-business training for Small and Medium Sized Enterprises***

PBICA, Polish Business and Innovation Centers Association is partner to the new training program for Small and Medium Sized Enterprises conducted by ECORYS Poland Inc. and ECORYS Netherlands Inc. "Firm XXI. Training program supporting SME in e-business implementation".

In this program 5000 entrepreneurs and staff from 2500 SMEs will be trained in conducting e-business and use of e-signature. They will be supported in creating company website and assisted by consultants within one year period. In addition 100 representatives of local administration will be trained in e-signature implementation. Partners are: Microsoft Poland, Mindjet, and Allegro.

Key training expert to the project is Krzysztof Zasiadly: [zaza@sooipp.org.pl](mailto:zaza@sooipp.org.pl), <http://www.rozwijamybiznes.pl/a/oprojekcie.html>

### Ukraine

#### ***Improvement of regional administration competencies in strategic management***

Polish Business and Innovation Centers Association has started new project in Ukraine co-financed by Polish Ministry of Foreign Affairs. This is the third project focused on strengthening regional potential in Ukraine awarded by PBICA since 2004. Partners are members of UBICA, Ukrainian Business and Innovation Centers Association: Lviv Centre for Scientific, Technical and Economical Information, and STEPS in Kiev. Polish partner is the National Contact Point for Research Programs of the EU in Warsaw. This projects aims at five Ukrainian regions: Volyn, Lvov, Kherson, Vinnitsa, Carpatia and three Polish regions: Lublin, Rzeszov, Kielce. Representatives of Ukrainian regions will attend workshop in Poland and visit Polish regions for apprenticeship.

Kherson region assisted by Polish experts will start development of Regional Innovation Strategy.

Project manger is Krzysztof Zasiadly: [zaza@sooipp.org.pl](mailto:zaza@sooipp.org.pl), [www.pluaris.org.pl](http://www.pluaris.org.pl)

### Bahrain

#### ***Growing interest in Business Incubation***

By Omer Oz

The business incubator in Bahrain is expanding. Two more buildings at two sites of our existing building and we are planning to establish two more incubator at deferent sites of Bahrain. Lately there are is much interest for incubator development from the region around Bahrain. Saudis are very much interested to establish their incubators too. I will be travelling to Riyadh to help them to prepare their business plan for Incubator. Thank you for the good things you said for to Ingrid, she wrote to me and we are in contact now (This is what is networking is all about!!!!). I was in holiday last one month and I did not do any thing but rest.

Regarding the MENA incubator Association we would like to take active part in the project. Please tell me what can we do and how we can contribute. Is there any chance

### Bulgaria

#### ***Incubation Environment and Needs***

By Rositza Djambazova

The Business Incubator Gotse Delchev has been very busy with preparing EU projects for local capacity building for development and management. This year the team of the Business Incubator- Gotse Delchev implements a PHARE Cross border cooperation project „New opportunity for employment and partnership in the cross border region Mesta" - it is in South-western part of Bulgaria and Northern Greece. The objective of the project is to meet demand of local communities for qualified specialists with knowledge for project development and management and to provide appropriate training for unemployed young people with potential. 15 young unemployed people with university degree and five young representatives of four municipalities have been trained to identify local needs, problems and potential and to develop proposal to resolve them and use the potential. The trainees divided into seven groups have prepared their proposals - some of them really with good perspectives. They have worked together with municipal representatives and local businesses to achieve better results. Beginning of October the young trainees will present their proposals to the deputy mayors and local businesses. The best three of them start their practical training in Greece on 9 October in the public administration, the Chamber of Commerce in Drama and an Agency for Economic Development and during a month of

training they will learn Greek best practice in project development and management. After that they will disseminate the experience among the others. During the project implementation 4 people have already found jobs.

The other project is about training the representatives of public, private and NGO sector to establish public private partnership. It is financed by the British Embassy in Sofia and UNDP and is implementing in 93 municipalities. I was responsible for trainings in South West Bulgaria - in 6 municipalities. The training was about the Bulgarian National Strategic Referent Framework and Operational Programmes and EU Structural Funds and public private partnership. Chris Harris was the Scottish expert in best practice and models of EU Structural Funds utilization I was working with. After the training each municipality have developed 2 project ideas for local development most of them were in tourism sector. The proposals are under the preparation.

Rositsa Djambazova email: [bi-gd@gocenet.net](mailto:bi-gd@gocenet.net)

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### **Poland** *New Business and Innovation Park will be developed in Wroclaw*

One of the most up to date research and innovation complexes will be financed by United Kingdom Coventry University Enterprise and European Union. Park will be located at the Technical University of Wroclaw. It will include laboratories, offices spaces and warehouses. The goal of the park will be to support transfer of technology and innovation to companies. It is expected that park will offer resources for patenting researchers and student's ideas and technologies. The opening of this park is scheduled for late 2008 / early 2009.

Info: Krzysztof Zasiadly [zaza@sooipp.org.pl](mailto:zaza@sooipp.org.pl)

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### **Lithuania** *International Business Incubator Forum*

The Lithuanian Business Incubators invite to an International Forum "Promoting the Development of SMEs by Expanding the Spectrum of Services" in Telšiai, Lithuania, November 16-17, 2006. This forum for the first time in Lithuania will ring together a group of business incubators and their foreign partners for an exchange of ideas and experience. Visits to Lithuanian Business Incubators and meetings with incubated companies will be organized and a trip will be arranged to visit Kaunas University of technology and business incubators in Šiauliai and Telšiai County. The Forum will result in methodical recommendations, related to higher technologies, which outstand with innovations, service or product image creation will be prepared for incubators and companies participating in the forum.

Information: [email\\_tavi@tavi.lt](mailto:email_tavi@tavi.lt)

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### **Moldova** *Business Incubators Developing*

SPICE Group is in a never ending search for new business incubators all around the world (and also for updating information on existing ones. Especially for SPICA Directory Online this challenging task needs much attention and we appreciate any support in this matter. Krzysztof Zasiadly informed about business incubators in Moldova:

- ASEM Business Incubator in Chisinau. Established in 2005 with 300 m<sup>2</sup> oriented for youth and academy circles
- Cahul Business Incubator in Cahul Established in 2003, 200 m<sup>2</sup> - classical incubator with different tenants
- ELIRI-INC S.A. Business Incubator in Chisinau; Established in 2000, 18 m<sup>2</sup> specialized on innovation projects
- Gagauzia Business Incubator in Ceadir-Lunga; Established in 2004 with 115 m<sup>2</sup> oriented to export activities
- ProAgroIndPrivate Business Incubator in Hincesti; Established 2001, 360 m<sup>2</sup> - classical incubator with different tenants
- Ungheni Business Incubator and House of Entrepreneurs in Ungheni, Established in 2004 with 700 m<sup>2</sup> - classical business incubator with different tenants

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## **About members**



### **Slava Khodko**

Stopped by in Berlin during a visit to Germany with his son in late August. The time was just enough for a small "SPICE meeting" with Larisa Brovarska and Heinz Fiedler to exchange latest information from Russia and discuss ideas for joint projects. Slava now is working for the "North-West Development and Promotion Agency" ([www.investa.spb.ru](http://www.investa.spb.ru)). This organization is working to attract international investors to the region and to promote the development of "home grown" innovative companies.



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### **And finally...**

This Update informs about a number of opportunities for meeting with members and friends. Hopefully many members and friends will use these opportunities for developing and strengthening the network and talking advantage of the synergies that are generated by such personal meetings. This Update also lists the 15<sup>th</sup> SPICE Anniversary Activities already accomplished or still on the "to-do" list. Namely the SPICE Art Ball still has a number of "white spots" – member countries that are not yet represented by a piece of art work. We hope the "other end of the scale", the paintings already in their final shape, will encourage members to use their creativity for drafting their special national triangle...

Hoping to meet with you personally at one of the coming meetings

*Heinz Fiedler & Larisa Brovarska*